

Società Italiana di Fisiologia

*The Italian Society of Physiology*

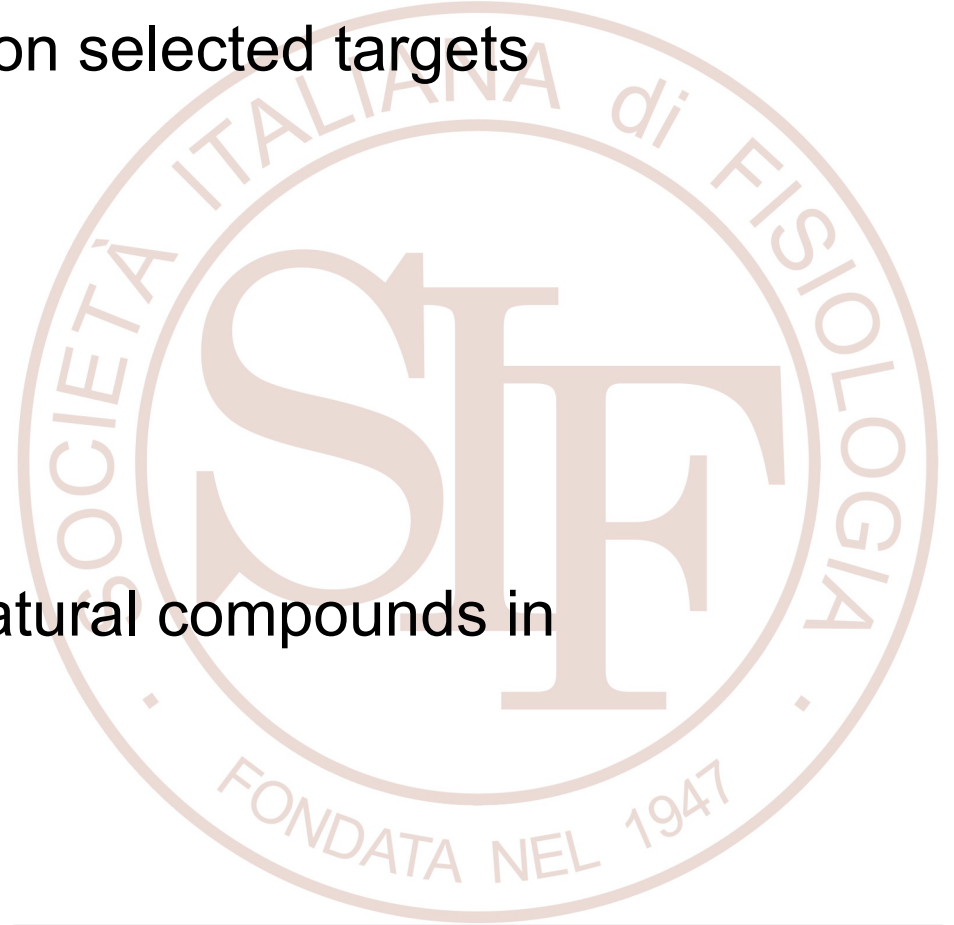
SPERIMENTAZIONE ANIMALE

**FROM PRECLINICAL  
STUDIES TO DRUG  
MARKETING**



# Identification of new compounds

- Modification of compounds known to act on selected targets
- Computer aided molecular design
- Synthesis of plant extracts
- Biological manipulation
- High throughput screening of chemical/natural compounds in search of a particular activity



# Supervising authorities for clinical trials

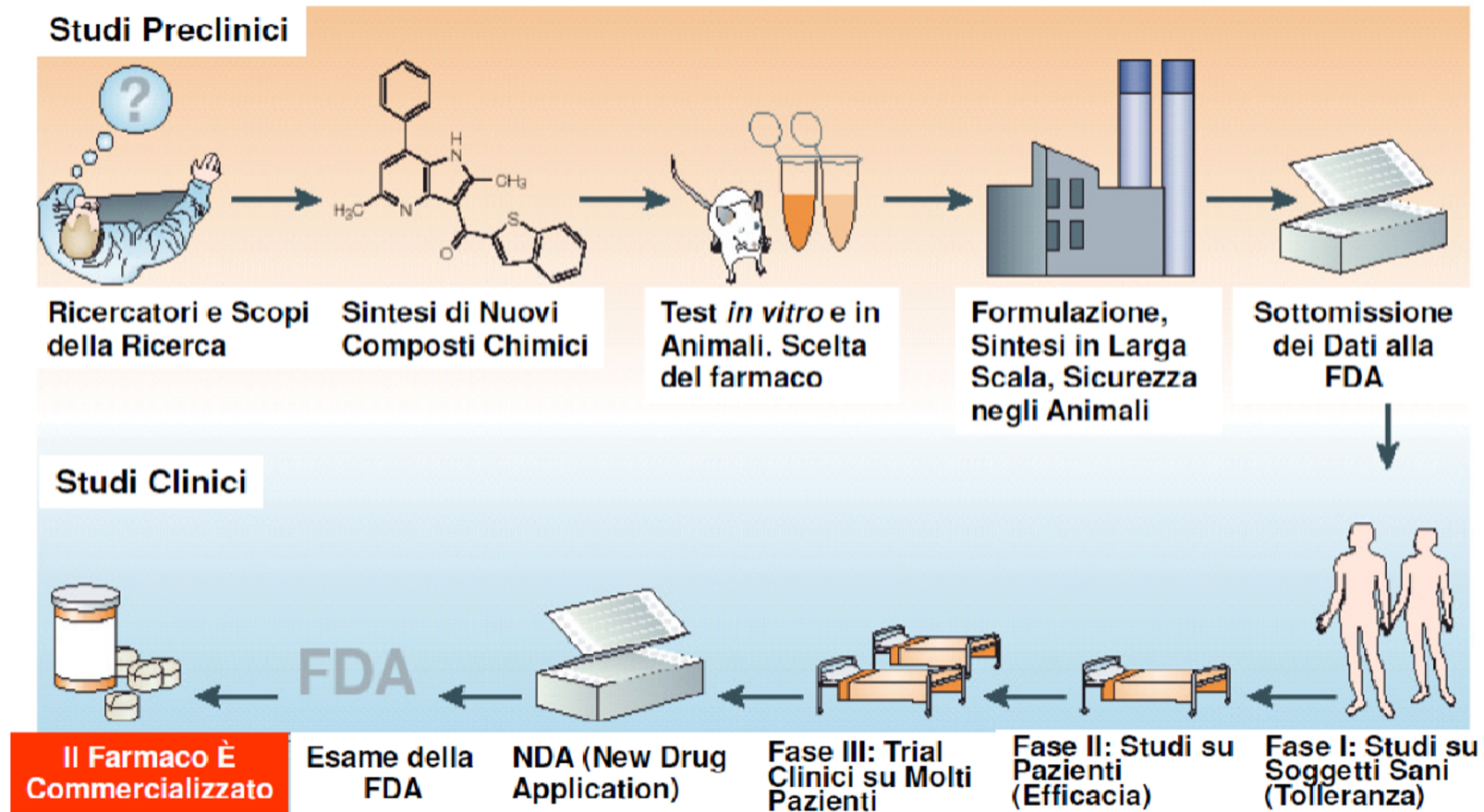
In **Italy**: Several public health authorities (AIFA; Istituto Superiore di Sanità; local Ethics Committees)

In **Europe**: from 1995 EMA coordinates and harmonizes the procedures in the countries belonging to the UE

In **USA**: FDA

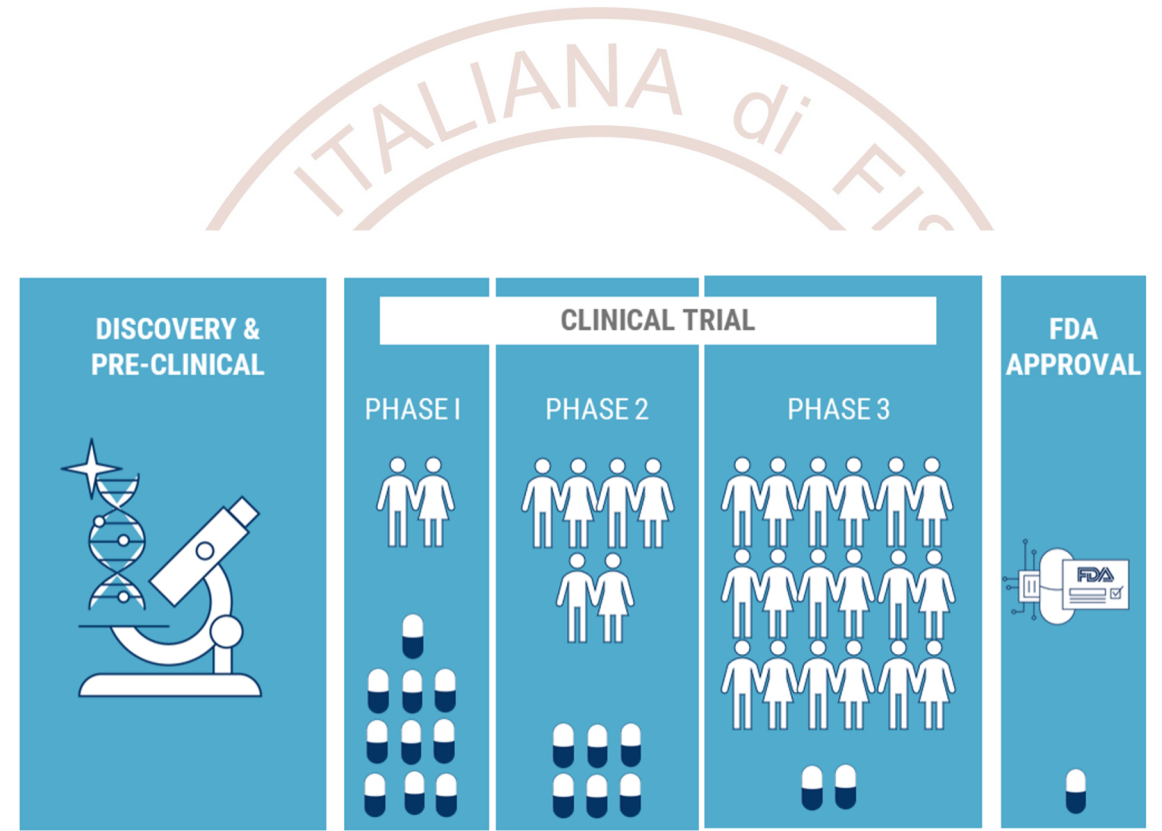
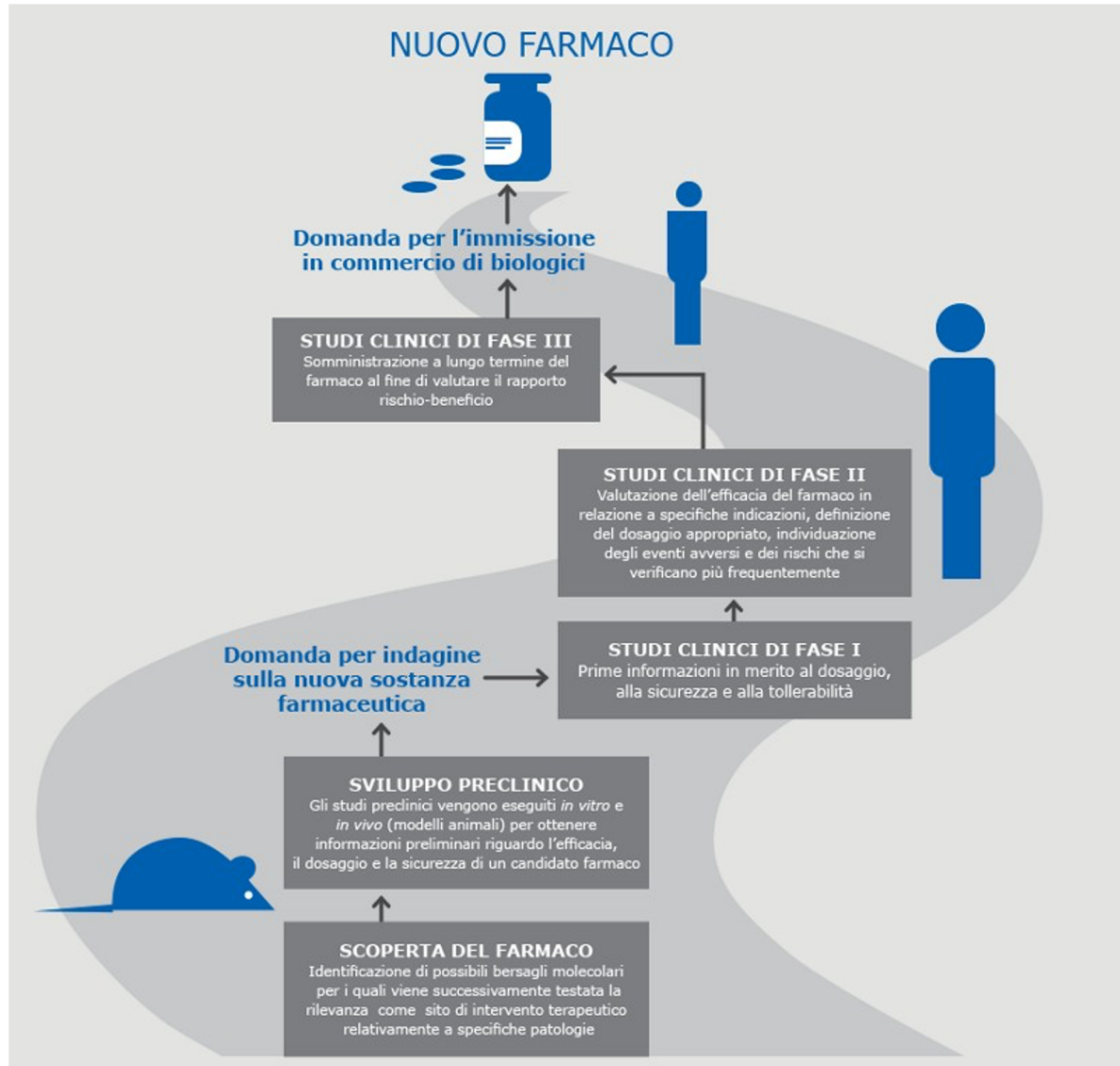


# Development of new drugs



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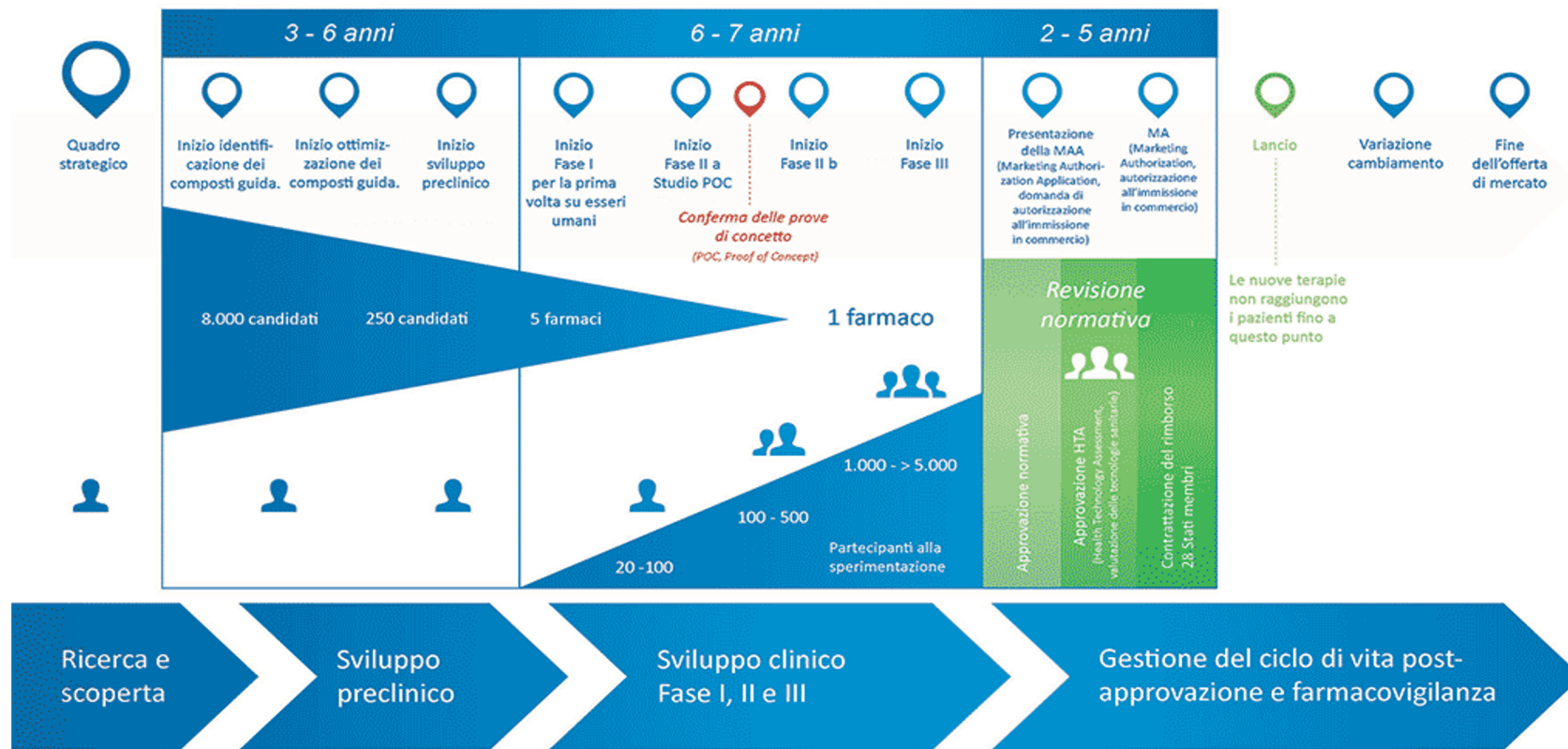
# Development of new drugs



DATA NEL

# Development of new drugs

Panoramica sui punti decisionali e sulle fasi di sviluppo nella ricerca e nello sviluppo di farmaci



FISIOLOGIA

# Goals of preclinical studies

Duration: 2-3 years

## First phase

### Pharmacodynamics

- Main effect
- Side effect
- Duration of the main effect

### Acute toxicity

- Changes in vital sign
- DL50 determination

### Chemical stability

## Second phase

### Pharmacokinetics

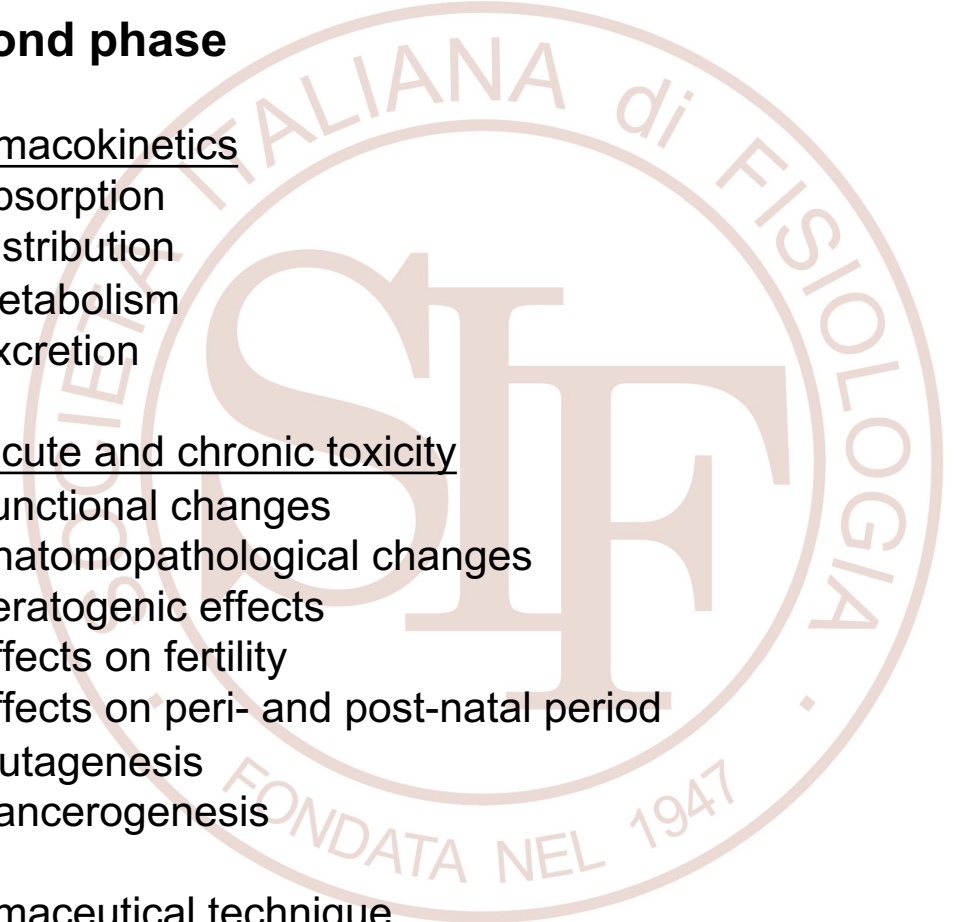
- Absorption
- Distribution
- Metabolism
- Excretion

### Subacute and chronic toxicity

- Functional changes
- Anatomopathological changes
- Teratogenic effects
- Effects on fertility
- Effects on peri- and post-natal period
- Mutagenesis
- Cancerogenesis

### Pharmaceutical technique

- Formulation
- Dosage



# Extrapolation of the established dose in animals to humans

It is based on the knowledge of NOAEL (No Observable Adverse Effect Level) in the animal

$$\text{Human Equivalent Dose (mg/kg)} = \text{Animal Dose (mg/kg)} \times \text{Animal Km/Human Km}$$

Km is a correction factor that reflects the relationship between body weight and body surface area

## **Km**

Mouse = 3

Rat = 6

Guinea pig = 8

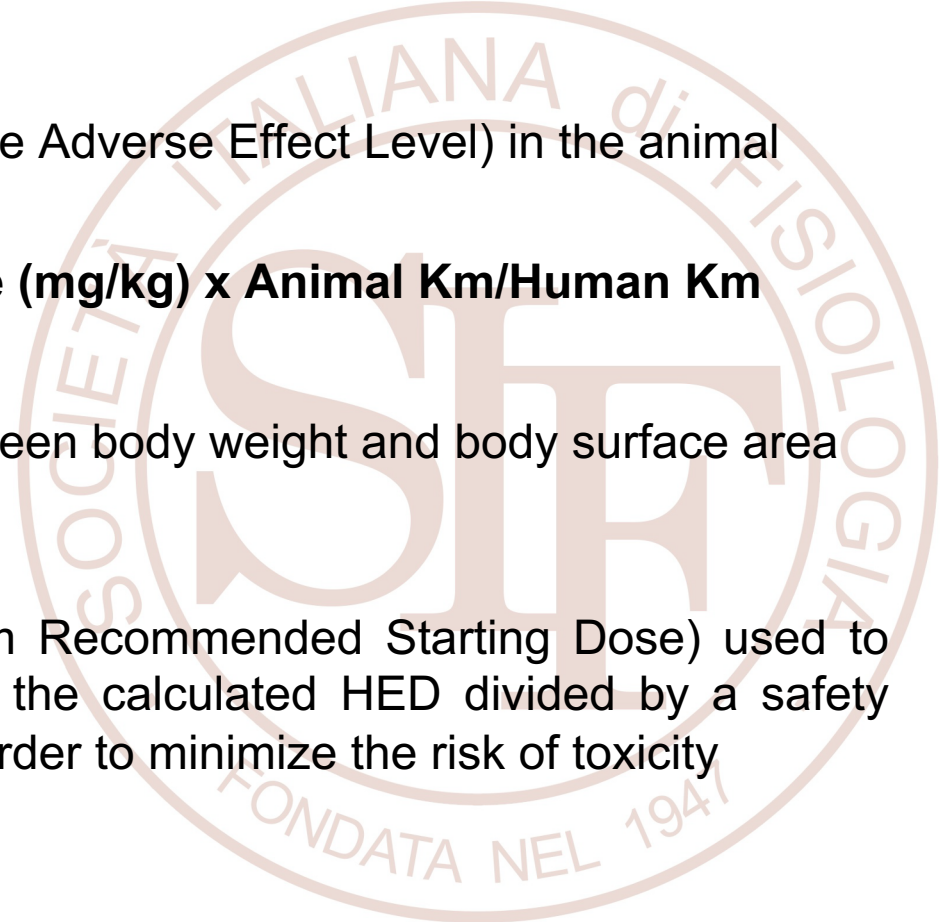
Rabbit = 12

Dog = 20

Human (adult) =

37

The **MRSD** (Maximum Recommended Starting Dose) used to start a clinical trial is the calculated HED divided by a safety factor (usually 10) in order to minimize the risk of toxicity





# Clinical trial

Any form of planned experiment involving people, designed to clarify the most appropriate treatment for future patients with a given medical condition



# Clinical trial: phase I

## TARGETS

- Tolerability in humans
- Pharmacokinetics
- Dosage schedule for use in Phase II

## SUBJECTS

- 20-100 healthy volunteers (or patients in case of highly toxic drugs)

## DURATION

- 1-2 years



# Clinical trial: phase II

## TARGETS

- Efficacy and tolerability in patients
- Identification of the dose/effect relationship

## SUBJECTS

- 100-500 patients

## DURATION

- 1-2 years

Phase II is crucial in establishing whether or not to continue the trial. The question is whether the result is so modest that it does not merit further study or good enough to justify the transition to Phase III.



# Clinical trial: phase III

## TARGETS

- Acquisition of efficacy and tolerability data on a large sample
- Verification of the clinical significance of predictable drug interactions
- Final definition of the dose/effect relationship

## SUBJECTS

- 1000-5000 patients

## DURATION

- 3-4 years



# Clinical trial: phase III

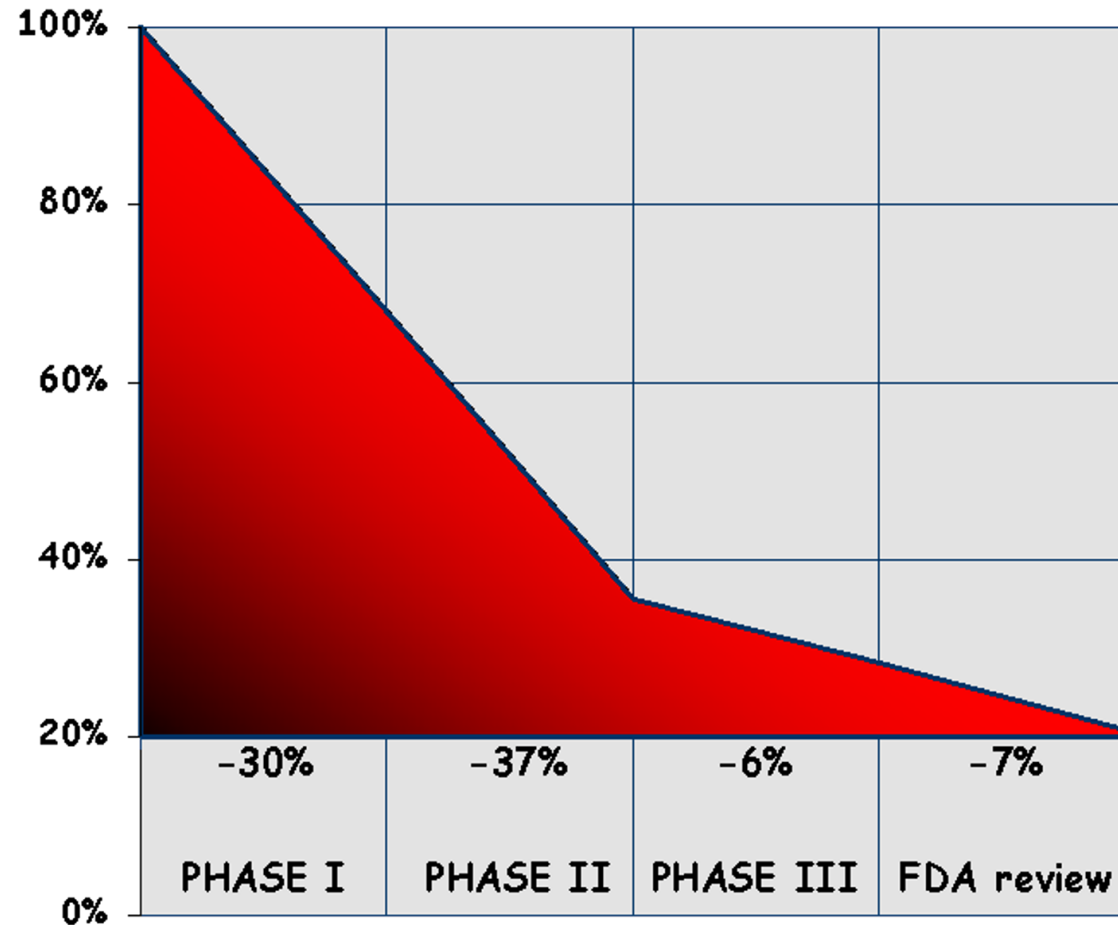
Different types of trials:

1. Uncontrolled trials
2. Non-randomized controlled trials
  - with parallel controls
  - with historical controls
3. Randomized controlled trials

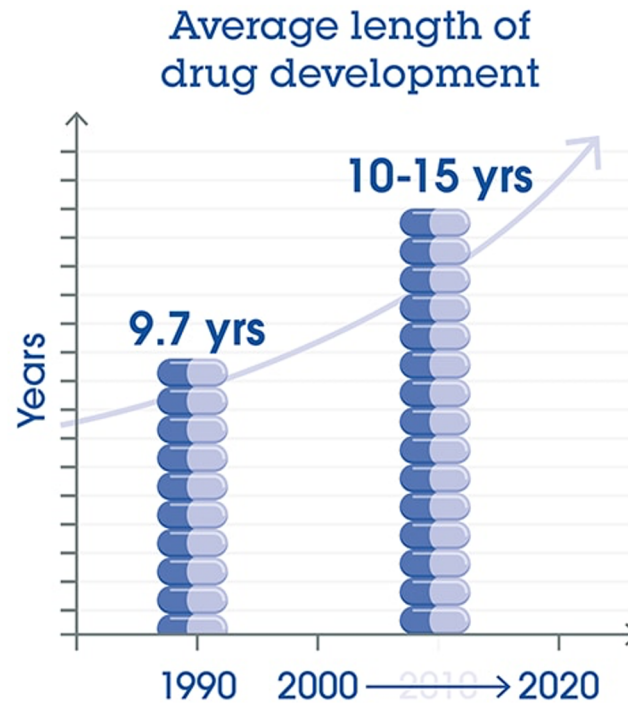
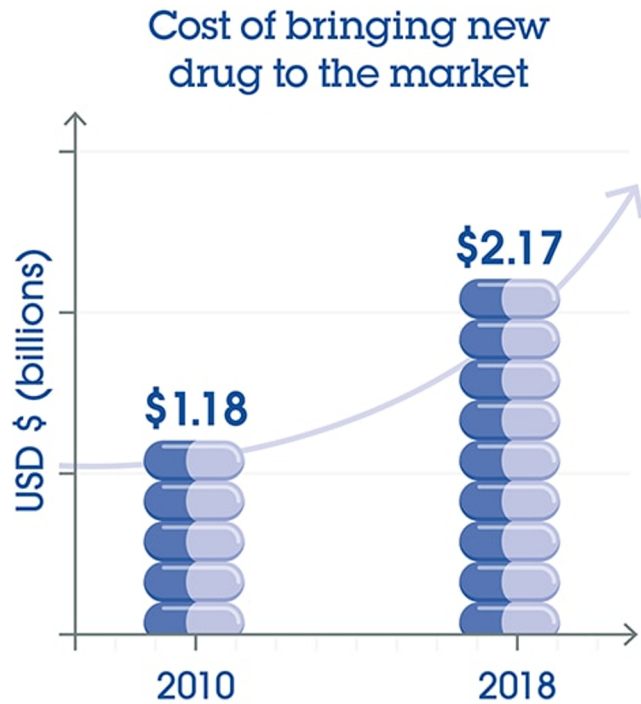


# Dropout rate

(from the start of clinical development)



# Developing new drugs is expensive and time-consuming



Average Cost of Drugs Approved by Year

Year	R&D (Billions)	Approved per year	Cost per Approved Drug (Millions)
1994	\$13.4	22	\$609.1
1995	\$15.2	28	\$542.9
1996	\$16.9	53	\$318.9
1997	\$19.0	39	\$487.2
1998	\$21.1	30	\$703.3
1999	\$22.7	35	\$648.6
2000	\$26.0	27	\$963.0
2001	\$29.8	24	\$1,241.7
2002	\$31.0	17	\$1,823.5
2003	\$34.5	21	\$1,642.9
2004	\$37.0	36	\$1,027.8
2005	\$39.9	20	\$1,995.0
2006	\$43.4	22	\$1,972.7
2007	\$47.9	18	\$2,661.1
2008	\$47.4	24	\$1,975.0
2009	\$46.4	26	\$1,784.6
2010	\$50.7	21	\$2,414.3
2011	\$48.6	30	\$1,620.0
2012	\$49.6	39	\$1,271.8
2013	\$51.1	27	\$1,892.6
<b>Total</b>	<b>\$691.6</b>	<b>559</b>	<b>\$27,596.0</b>

Source: PhRMA, FDA

# Enrolling patients is expensive, time-consuming and often challenging

## Challenges of Clinical Trial Patient Recruitment



**\$900,000**

on average spent on patient recruitment and retention <sup>[2]</sup>



up to **\$8 million/day**

in lost sales due to delays in patient recruitment <sup>[4]</sup>



**50%**

of clinical trials fail to recruit enough patients during the initial recruitment period <sup>[3]</sup>



**40%**

patient dropout rate in longitudinal trials

2. Sertkaya, A., et al., Examination of Clinical Trial Costs and Barriers for Drug Development. 2014, U.S. Department of Health and Human Services.

3. Bully, B.G., S.A. Julious, and J. Nicholl, A reinvestigation of recruitment to randomised, controlled, multicenter trials: a review of trials funded by two UK funding agencies. *Trials*, 2013, 14: p. 166.

4. The Expanding Web of Clinical Trial Patient Recruitment. 2014.

## CLINICAL TRIAL AWARENESS



**85%**

OF CLINICAL TRIALS FAIL TO RETAIN ENOUGH PATIENTS



**80%**

OF CLINICAL TRIALS FAIL TO FINISH ON TIME



**50%**

OF SITES ENROLL ONE OR NO PATIENTS IN THEIR STUDIES



**40%**

OF THE TOTAL US PHARMACEUTICAL CLINICAL TRIAL BUDGET GOES TOWARD RECRUITMENT (\$1.89B)



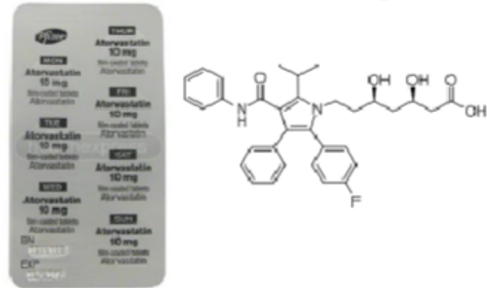
**30%**

OF PATIENTS DROP OUT OF A CLINICAL TRIAL



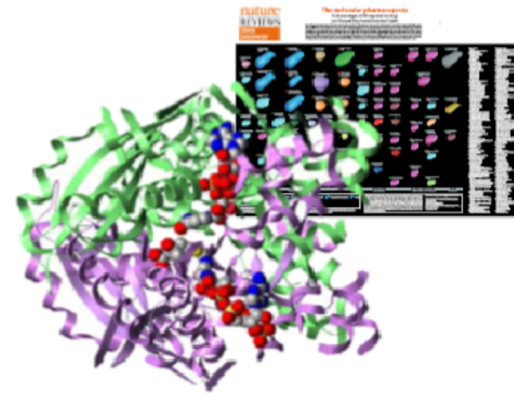
# Stratified Medical – Deep Learning in Drug Discovery

~1,500 drugs  
 ~1,000,000,000,000,000,000 drug-like molecules

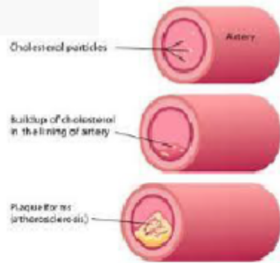
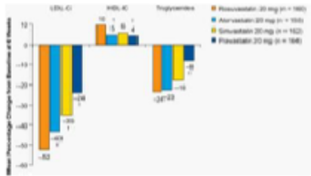


Drug

Disease — Target



~400 drug targets  
 ~19,000 genes in human genome



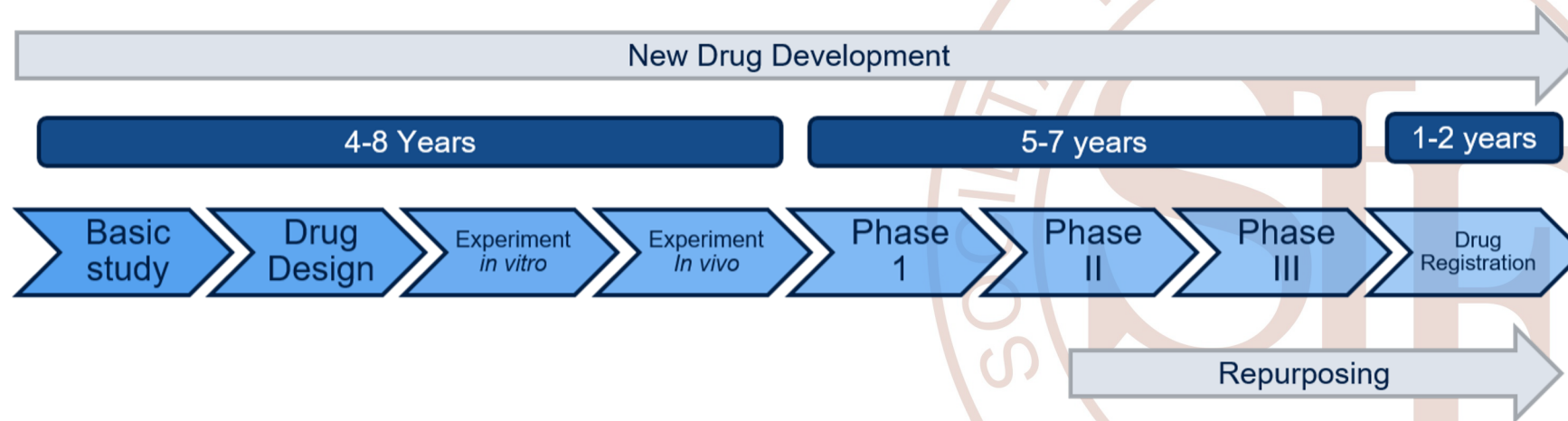
~5,000 'treated' diseases  
 ~14,400 diseases (~7,000 rare diseases)



# Drug repurposing/drug rescue reduce the drug discovery timeline (as well as costs)

Drug Repurposing: finding a new clinical use for an approved drug

Drug rescue: finding a clinical use for a stalled clinical development stage compound (phase II or beyond – established PK and tolerability, maybe safety and usually a known chemical structure)



Drug Repurposing on target:

- Finding new uses of a drug acting through the originally known target
- Literature, omics experiments, ...
- Positive feature is that it is likely to be compatible with dosing of original drug

Drug repurposing off target:

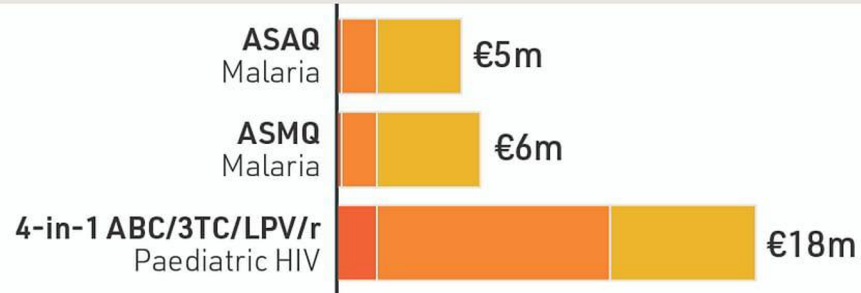
- Finding new uses of a drug acting through a novel or unanticipated target
- Docking, fingerprint methods, ...
- Drug was not originally optimised for that target, so need to be watchful of dosing

# Some examples of repurposed drugs

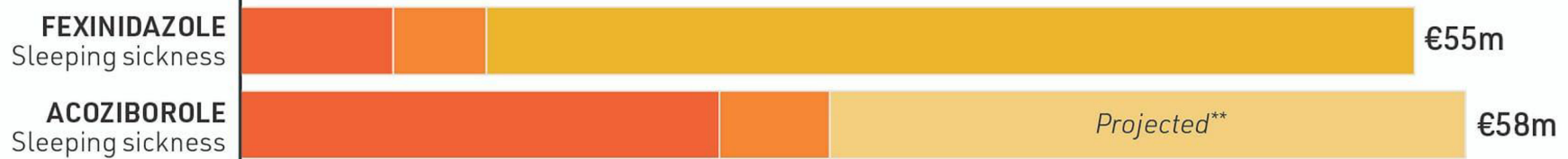
## Existing drugs without new formulation\*



## Existing drugs with new formulation\*



## New chemical entities



\* Combinations (as loose or fixed-dose combinations) or repurposing of existing drugs

\*\* Acoziborole is still under development. Late-stage costs are projections.